



Sprint Waste Services

February 8, 2019

Liz LoPresti
Purchasing Coordinator
City of Seabrook
ELopresti@seabrooktx.gov

RE: 2019 Contract Renewal

Dear Ms. LoPresti:

Sprint Waste wishes to extend our dewatering contract with the City of Seabrook. We need to request the renewal with a 6% price increase, adjusting the rate from \$427.00/DT to a new rate of \$453.00/DT. While we strive to keep our costs low, Sprint has experienced significant operating cost increases in the last year that are outside of our control. A few examples of these increases are:

- Fuel costs per gallon have increased 5% year over year.
- Health care insurance has increased annually by double digits.
- Property and causality insurance has increased annually by over 25%.
- Driver pay in the Gulf Coast due to the economy and plant/refinery expansions has increased more than 10%.
- Disposal cost at the landfills, land application, and waste water disposal sites have increased between 7 – 95% in the past 18 months. Some landfills will not even profile new sludge waste streams at existing landfills.

We appreciate the opportunity to provide these services to the City for another year and will continue to work diligently to provide the best services in the industry while maintaining very competitive rates.

Sincerely,



Jonathan Hill